

ABSTRACT OF PROPOSAL
FOR
DEPARTMENT OF BUDGET AND FISCAL SERVICES - DIVISION OF PURCHASING

PROPOSAL NO. 14225
OPENED: SEPTEMBER 12, 2003

For the furnishing and delivery of EXTERNAL MOUNTED 802.11 WIRELESS LAN USB DEVICES for the twenty-four month period beginning September 22, 2003 and ending September 21, 2005 to the Honolulu Police Department, City and County of Honolulu, Honolulu, Hawaii	PACIFIC WIRELESS COMMUNICATIONS, LLC	PELICAN MOBILE INC.		
<p><u>BID PRICE:</u></p> <p>1. Percentage discount off manufacturer's commercial list price for a quantity of five-hundred (500) units:</p> <p>Manufacturer and Price List Number: Bidders shall submit the price list with their bid.</p> <p>2. Percentage discount off manufacturer's commercial list price for all future purchases, regardless of quantity. Estimated total quantity of future purchases is seven hundred (700) units. The percentage discount shall not be less than that offered for Item No. 1.</p> <p><u>BID EVALUATION:</u></p> <p>1. Current Purchase: Current List Price: Amount Discounted: = Unit Price X 500 Units Estimated Quantity = Total</p> <p>2. Future Purchase: Current List Price: Amount Discounted: = Unit Price X 700 Units Estimated Quantity = Total</p> <p>TOTAL SUM BID:</p>	<p>18% Discount</p> <p>Pelican Mobile EZ Roam 802.11B List Price \$399.00</p> <p>Same, 18% Discount Off \$399.00</p> <p>\$399.00 \$71.82 \$327.18 \$163,590.00</p> <p>\$399.00 \$71.82 \$327.18 \$229,026.00 \$392,616.00</p>	<p>28% off list (\$111)</p> <p>Pelican Mobile MSRP \$399</p> <p>Correct</p> <p>\$399.00 \$111.72 \$287.28 \$143,640.00</p> <p>\$399.00 \$111.72 \$287.28 \$201,096.00 \$344,736.00</p>		